## STATE OF CALIFORNIA

## BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION

TO: MI-BOX

MI-BOX Moving and Mobile Storage Inc.

MI-BOX Mobile Storage & Moving

MI-BOX Moving & Mobile Storage

MI-BOX Holding Company

Michael C. Born

511 Oak Leaf Ct., Suite B Joliet, Illinois 60436

## DESIST AND REFRAIN ORDER

## (For violations of section 31110 of the Corporations Code)

The Commissioner of Financial Protection and Innovation (Commissioner) finds that:

- 1. At all relevant times, MI-BOX aka MI-BOX Moving and Mobile Storage Inc., MI-BOX Mobile Storage & Moving, MI-BOX Moving & Mobile Storage, and MI-BOX Holding Company (collectively MI-BOX) was an Illinois corporation located at 511 Oak Leaf Ct., Suite B, Joliet, Illinois 60436. MI-BOX also maintained a website on the internet located at GetMIBOXSYSTEM.com.
- 2. MI-BOX purported to offer and sell "dealerships" to individuals who want to manage and own a portable storage and moving business using the name, trademarks, and MI-BOX's LeveLift system and operational tools. As a complete turnkey business, MI-BOX provided each new "dealer" a "detailed operational manual covering all aspects of the business from startup project plan to employee hiring and monitoring."
- 3. According to the MI-BOX Dealership Summary, MI-BOX charged each dealership owner a "one-time fee of \$15,000 to set up and activate and train each new dealer" and "charges a monthly dealership support fee in the amount of \$750 or \$10 per container whichever is greater."

- 4. At all relevant times, Michael C. Born (Born) was the owner and corporate secretary of MI-BOX.
- 5. The Commissioner has jurisdiction over the registration, offer, and sale of franchises in California under the Franchise Investment Law (FIL) (Corp. Code, § 31000 et seq.).
- 6. Corporations Code section 31110 provides that it is "unlawful for any person to offer or sell any franchise in this state unless the offer of the franchise has been registered" or is exempt from registration.
- 7. On or around September 3, 2020, a California resident sent Born and MI-BOX an email requesting information on how to purchase a MI-BOX franchise.
- 8. On or around September 8, 2020, MI-BOX and Born offered to sell a franchise to at least one California resident. During their telephone conversation, MI-BOX and Born confirmed with the California resident that MI-BOX's territory fee was a franchise fee and that MI-BOX offered training online and at its facility to new franchisees.
- 9. Later that day, MI-BOX and Born sent by email, several franchise marketing brochures to the California resident offering to sell a MI-BOX turnkey franchise.
- 10. The offer of the franchise was not registered under the FIL. The offer was not exempt from registration.

Under Corporations Code section 31402, "[i]f, in the opinion of the commissioner, the offer of any franchise is subject to registration under this law and it is being, or it has been, offered for sale without the offer first being registered, the commissioner may order the franchisor or offeror of that franchise to desist and refrain from the further offer or sale of that franchise unless and until the offer has been duly registered under this law."

Based on the foregoing, the Commissioner is of the opinion that MI-BOX aka MI-BOX Moving and Mobile Storage Inc., MI-BOX Mobile Storage & Moving, MI-BOX Moving & Mobile Storage, MI-BOX Holding Company, and Michael C. Born offered a franchise for sale in California, that such offer was subject to registration under the FIL, and that the offer was not first registered in violation of Corporations Code section 31110.

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MARY ANN SMITH
Deputy Commissioner
Enforcement Division